



خدمات الشبكة المثلى  
**OPTIMUM**  
NETWORK SERVICES

COMPANY  
PROFILE



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## ABOUT US

**Optimum Network Services** is a technology based Communication and IT Solutions Provider and Systems Integrator. Optimum is principally involved in providing Communication & IT solutions to its Clients in various industries. . Optimum offers its clients a comprehensive range of advanced Technology solutions. to suit various application and requirements involving the following:

### **Communication Backbone Network and Infrastructure**

Fiber Optic Network - Survey, Design, Supply, Installation & Testing  
(Full End to End Solution)

- Data Centre, Solutions
- Servers, Switches Routers & Racks
- UPS & Batteries
- Networking & Cabling Solutions
- CCTV & Access Control Solutions
- Software Applications.

**OPTIMUM** provides one stop Technology solution to its Clients. Depending on requirement of your organization, we have different range of products and services to meet your demands. We provide the optimum and customized solutions made for your organization.



## Optimum : Your Technology Partner

The company has been formed by a group of professionals having vivid experience and wide exposure in on-going Technologies. People involved here are young qualified business graduates and qualified engineers from the renowned universities.

The resource personnel working in the company have been consistently providing reliable support and consultancy to a wide variety of corporate houses either in the capacity of executive or as business partner or consultant. Bottom line of the company philosophy is building a long-term business partnership with its clients where interpersonal relationship, reliability, assured quality and target oriented modern technology are the major building blocks.

It is a company where professionals from both technical and functional field group together with an objective of providing appropriate business solutions. We realize the importance of functional knowledge and its impact in developing business solutions. We constantly strive to be a leading technology firm with profound business and functional knowledge. The key to the company's success is the maintenance of a close working relationship with the clients through ensuring the best possible solutions to their needs; to establish and maintain a thorough knowledge and understanding of client's objective and help them maximize the benefits.

We want to establish ourselves as the best choice in Communication and Technology Services, Consultancy and Development by offering the full spectrum of advanced services.





## OUR VISION

To be the leading provider and high-integrity partner for IT and communications solutions engineered and supported locally enabling to achieve organisations vision and goals.

To be the leading solution provider and systems integration and go beyond by delivering the highest value to our customers, employees, suppliers, and shareholders, providing innovative, advanced and appropriate solutions, enabling organisations to deliver their business goals and building long-term relationships based on mutual trust and respect.

## OUR MISSION



## CORE VALUES

### Teamwork :

We work as one team in a collaborative environment. We know that everything accomplished relies on the skills, integrity, commitment and dedication of our employees.

### Effective People

Right people doing the right job. We offer challenging, fair, and rewarding employment for our employees and set high expectations for performance. We seek to create an environment where people become dynamic, creative and can make a difference allowing them to realise their full potential.

### Honesty & Sincerity

We do what we say we will do. Everything we do reflects a commitment to the highest standards of personal and corporate ethics.

### Rewarding Relationships

We believe in developing & adopting long term partnerships; focusing on creating values and trust by understanding the fact that relationship building is a process not an event.

### Accountability

Taking ownership and responsibility. We understand your requirement and deliver high quality service by leveraging the resources and know-how of our business.



**PARTNERS**



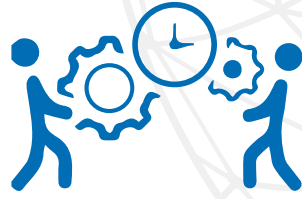


## CLIENTS



الاتصالات المتكاملة  
INTEGRATED TELECOM





## WHAT WE DO

### Design and Engineering

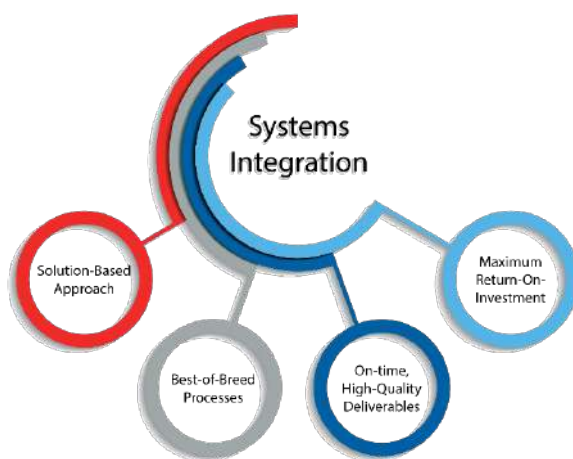
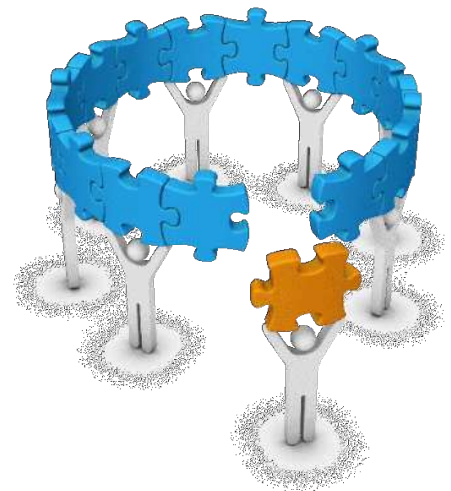
Our staff is experienced in all aspects of engineering design and is capable of carrying out both basic engineering and detail engineering design tasks. We have a good understanding of the process requirements and specifications used by most of the main corporations in the region. Our engineering design team is tailored to specific project scope requirements, whether for basic facilities or individual plant unit revamp.



## System integration



We specialize in bringing together components and subsystems from various manufacturers and technology disciplines to deliver an optimized, integrated and cost effective IT and Communication solutions. All integrated systems undergo extensive testing by our Engineering team.







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## Supply, Installation, Testing and Training

Optimum is experienced with supplying and executing on-site installations. We are familiar with all site safety and work permit requirements of the major corporations in the region. This facilitates efficient and trouble free site works with assured on time scheduling. Integrated System Testing is done at the customer premises and can be subject to client or Independent Testing Authority witnessing and approval. We have experienced trainers who can conduct all aspects of training from Solution Basics to Operation & Maintenance. Such training is conducted either in house or at the customer's premises.

## Support, Operation & Maintenance

Optimum Technical team provides comprehensive support to its clients IT & Communication operations based on the defined Service Level Agreements via its 24/7 operations all over the Kingdom.



## Solutions

Optimum and its International partnership with main equipment manufacturers enable us to evolve and deliver best fit end to end solutions required by the industry. Engineering Excellence is the main focus, where highly skilled engineers with experience from across the industry, contribute in achieving high quality and affordable solutions.

## Telecommunication Backbone Systems and Infrastructure

Optimum is experienced in the design, integration and installation of a range of products and systems including Optical and Wireless transmission systems including Passive Optical Networks (PON) and Digital Networks.

Optimum is experienced in supply, installation, testing and commissioning services for fiber optic cables including underground, aerial (ADSS), OPGW, transmission systems and wireless point to point and point to multipoint such as WIFI, WIMAX. Optimum provides systems and services for Outside Plant (OSP), Power Supply Systems, Shelters, Passive Cooled Shelters and Towers.

Optimum is equipped with competitive resources for the timely execution of projects with good quality standards.

## Networking Infrastructure

Network computing continues to evolve the methods of working IT systems that can bring dramatic improvements in productivity by transforming industries and creating opportunities for entirely new market segments. Optimum has team of Engineers to offer relevant consulting, integration, deployment and network support. We are therefore able to deliver Emerging Network Technologies and IT infrastructure solutions.

Optimum has a varied range of consulting and implementation service and solutions involving Infrastructure Routing and Switching, Network Security, Data Center Network Service such as WAN Optimization, IP Telephony and Outdoor & Indoor Cabling.



## Data Center Solutions

Optimum's Data Center, Site & Power Business Unit builds data centers from ground up; from site preparation, insulation panels, electromechanical works, life safety & security systems, and in collaboration with the Data Center IT, Networking & Security Department, all the way to networking, compute, storage, and virtualization solutions. We deliver your new infrastructure ready for the installation of your critical business applications and databases, and walk you through to your environmental monitoring and systems management as well as data protection and information management.

Our Integrated Infrastructure products and services include

- Power Management - UPS, Power Distribution, PDU, Data Center Electrical Works.
- Data Center Cabling - Optical Fiber and High-Speed Copper.
- Environment Monitoring & Data Center Infrastructure Management
- Site Preparation.
- Integrated Surveillance & Access Control.
- Special / Custom.



## Power Solutions

### Problem Solving your Unique Powering Challenges with Innovative Solutions

With almost four decades of industry leadership in POWER, Alpha Technologies has established itself as the preeminent total power solutions provider and one stop shop for AC, DC and renewable powering solutions for the Telecom, CATV, Traffic, Security, Industrial and Alternative Energy industries. Alpha's products provide the trusted power behind large switching and data centers, mobile cell sites, broadband networks, traffic and security systems, and many more.

Our multi-layered knowledge of our customers allows us to understand your powering needs better than anyone else, and to quickly design and deliver solutions specifically tailored to solve your unique powering challenges. With multiple options for standardized and custom system integration, Alpha has the ability to provide the ideal solution for virtually any power and site installation.

Alpha is the leading total power solutions provider for AC, DC and renewable powering solutions for the Telecom, CATV, Traffic, Security, Industrial and Alternative Energy industries





## Safety & Security Solutions

Security is the degree of protection against danger, damage, loss, and criminal activity. We help customers to protect people, property and assets, optimize processes to improve business efficiency.

With digital surveillance and monitoring system, we offer the possibility for any authorized person to remotely access live images over the network, making it possible to Remotely monitor manufacturing lines and processes Instantly detect and respond, and evaluate incidents, Provide remote troubleshooting and maintenance support, and have "extra eyes "when managing productiong lines. The Solutions involved for example are Close Circuit Television (CCTV) or IP based digital monitoring and surveillance systems, Access Control Systems (ACS) Fence Instrusion Detection System (FIDS), Vehicle Tracking System (VTS) Telecom Supervisory System, Public Addressing & General Alarm (PAGA), electrical Substation tele-protection Solutions, Weather Monitoring System, Navigational Aid System, Global Maritime Distress Safety System (GMDSS), Crane radio.



## CONTROL AND SECURITY SYSTEMS

Polimek Elektronik is an innovative technology company that provides personnel attendance Control systems, access control and security control systems includes biometric technology,

Turnstiles, x-ray scanners, metal detector, road barriers to many public institutions, organizations,

Schools, hospitals and many private organizations since 1995.

Polimek Elektronik develops both software and hardware products and providing its installation and technical service.

Polimek is the industry leader with the experience and market dominance of hundreds of Successful personnel monitoring and access control projects for 26 years.

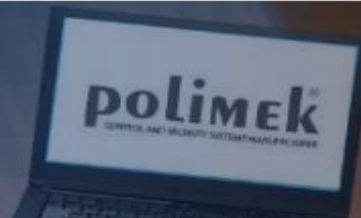
Support for software and hardware products starts with phone and remote desktop access and continues as the service agreements made.

Determining the customer's need, the process starts with the creation and installation of the necessary system and ends with the provision of on-site and remote technical support of the products.

Polimek is an integrator company that offers you a complete solution consisting of hardware and software.

The ability to use our systems smoothly and easily by our customer and their satisfaction is our greatest reward.

- Access Control System
- TURNSTILES
- X-RAY BAGGAGE
- Metal Detectors
- VEHICLE ACCESS CONTROL



## Materials and Services List

Sl. No	Item Description	Brand
1	<b>Fiber Solutions</b> : Fiber Optic Distribution Frames (ODF), Panels, Terminal Boxes, Splice Closures, Cabinets, Racks, Patch Cords, Fiber Cables, Connectors, Pigtails, Adapters, Testers, Splicing Machine, Testing Tools	R&M, KONNECT, 3D Link & others
2	<b>Networking Solution</b> : All Networking materials, Cat6, Cat6A, Cat7, Cables & Patch Cords, 1U & 2U Panels, Installation & Testing Tools, Data Cabinets	R&M, KONNECT, 3D Link & others
3	<b>IT &amp; Hardware</b> : Media Converters, Switches, Routers, Servers, SFPs, All IT related Spare Parts & Devices. Along with Software Licenses	Cisco, HP, Dell, Nokia & more....
4	<b>Access Control Solution</b> : Face Recognition, FingerPrint, Remote Sensor, Smart Car Parking, Digital Attendance Solution,	HikVision, PELCO, Polimek & Bosch
5	<b>Network Testing Tools</b> : OTDR, Laser Source, Power Meter, VFL, and other Testing Tools. Fiber Fusion Splicing Machine.	
6	<b>OSP &amp; ISP Networking Solution</b> : Design, Survey, Installation & Testing	
7	<b>ELV Systems</b> : Security System, Audio Visual System, IPTV System, Master Clock System, CCTV System, Time Attendance System	PELCO, BOSE, SAMSUNG, Polimek
8	<b>Data Center Solution</b> : Complete Data Center Solution from the Scratch to Up & Running with added Operation & Maintenance Services	
9	<b>Control &amp; Access System</b> : Turnstiles Access Control System, X-Ray Screening Machines, Vehicle Access Control Systems, Metal Detectors	POLIMEK
10	<b>Power Solutions</b> : Uninterruptable Power Supplies (UPS), Batteries, Rectifiers, Power Generators, Tools and accessories	

### OUR PROFICIENCIES :

- Telecom & IT Supplies
- ISP Services
- Power Solutions
- ELV Systems
- Data Center Solutions
- CCTV & Access Control
- Design & Engineering
- Operations & Maintenance





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